



2006 - ANNUAL REPORT

Rural Renewable Energy Alliance (RREAL), has for the sixth year in a row designed, constructed and installed solar space heating systems and solar hot water systems for low-income households at no charge to the homeowners in Rural Minnesota. RREAL's solar contracting service installed three Photovoltaic systems and one Solar Hot Water system to four fee-for-service customers this year. Additionally, RREAL provided training on a variety of renewable energy topics, and conducted 2 major research projects addressing energy and cost savings with clean energy sources in K-12 schools, and the economics of solar heat applications. Over 900 hours of training and internship opportunities in renewable energy design and installation was provided during the past year.



PROGRAM

Rural Renewable Energy Alliance is a private non-profit, 501(c)(3), grassroots organization pairing Social Activism with Solar Energy in our commitment to bring solar heat to low-income households. Through our Solar Assistance Program, we provide clean solar heating systems to low-income families that qualify for Energy Assistance. RREAL's mission is to make renewable energy accessible to people of all income levels. The primary goals of the program are to reduce dependence on fossil fuel assistance, alleviate poverty and reduce greenhouse gas emissions. Eligibility for RREAL's Solar Assistance Program is based on eligibility for energy assistance delivered to low-income households.

Government-sponsored fuel assistance programs provide low-income families with much-needed assistance in paying their heating bills. This assistance is used for conventional fossil-fuel driven heating. While stipends are critical to the families, they do not provide a long-term solution. If

low-income families are unable to afford heat this year, they will likely be ill equipped to afford heat next year. To provide a long-term solution, RREAL uses renewable energy and provides upfront investment for a long-term solution. This program provides families with a solar heating system for their home, which drastically reduces, if not eliminates the need for fuel assistance. The renewable energy solution is at a fraction of the financial and environmental cost of energy assistance. The systems offer between 10 and 40 percent of a household's winter heating needs.

Approximately three to five years' worth of fuel assistance pays for a complete solar heating system. With minimum maintenance and upkeep, the renewable energy system lasts as long as the house lasts. Based in Northern Minnesota, where heated homes are a prerequisite to survival, RREAL is providing a long-term solution. The State of Minnesota spends millions of dollars annually on Energy Assistance, a program that assists families who cannot pay their winter heating bills. The State of Minnesota helped 110,000 households in 2005 with fuel assistance monies. While Energy Assistance is a critical program, it does not provide a long-term solution to the persistent reality of cold Minnesota winters. With Minnesota having more annual solar energy potential than Houston Texas, solar is a viable source of energy for every income bracket.

RREAL not only installs heating systems, but trains at-risk youth in the process. Disadvantaged and educationally challenged youth, who have difficulty learning in traditional classroom settings, assist in the installation of RREAL's heating systems. Youth gain a marketable skill, while learning about science, technology, and energy according to RREAL's tailored, hands-on curriculum. Youth participating in this program are often from the types of homes in which solar assistance is being delivered. RREAL is battling poverty from two directions. In some cases, youth who began working with RREAL to serve community service hours, continued beyond their required hours because they enjoyed the work and were excited by the results. Due to staffing needs in other areas, the at-risk youth training program remained deactivated in 2006. However, through the generous assistance of the Initiative Foundation, RREAL hosted our first VISTA volunteer in November 2006, whose mandate is partially to rejuvenate the training program.

RREAL's program contributes to:

- Rural Poverty Alleviation
- Reduction of Pollution
- Self-Reliance & Sustainable Living
- Education and Awareness of Renewable Energy
- Ending Heating Assistance Program Dependency

Reliance on solar and other renewable energy will reduce our dependence on foreign sources of oil and create better air quality and cleaner lakes and rivers. The Program relies on the strengths of RREAL's Director, volunteers, board of directors and paid staff's ability to combine the



resources available in Rural Minnesota with specialized sustainable energy expertise. Opportunities for RREAL grow as the political and public environment for solar energy becomes increasingly favorable.

FUNDING

The Rural Renewable Energy Alliance Program was made possible through the financial support from the following organizations:

- MN POLLUTION CONTROL AGENCY--OFFICE OF ENVIRONMENTAL ASSISTANCE
- OTTO BREMER FOUNDATION
- CAROLYN FOUNDATION
- PATAGONIA
- INITIATIVE FOUNDATION
- WESMIN RC&D
- MINNESOTA PROJECT

RREAL is pleased to present this report to our important stakeholders. It includes a review of the past year and the impact your contributions have made in the lives of those who participated in the program. Additionally, RREAL expresses gratitude to over 20 generous individuals who made financial contributions to the Solar Assistance program in 2006. Also included in this report are suggestions and recommendations for future programming.

Through this partnership, people who are typically at great risk of cold, uncomfortable winters have received the specialized services they needed to keep warm in the harsh northern climate of Minnesota.



Funding derived from Contract for Service Installations

All proceeds resulting from our fee-for-service photovoltaic and hot water system sales go to RREAL's Solar Assistance program. Our solar specialists and volunteers installed three Photovoltaic systems and one Hot Water system this year. RREAL staff completed a thorough solar site analysis, followed by a cost estimate, and installed systems that best suited customer desires and needs. This year, installations were completed in Bemidji, Two Harbors, and the Brainerd Lakes area.

RURAL RENEWABLE ENERGY ALLIANCE
PROGRAM FOR SUSTAINABILITY

PARTICIPATION/SERVICE GOALS AND RESULTS

**749 people participated
in one or more of the following services**

Service	2006 Projected Participants	2006 Actual Participants	From inception to date
Consultation Services EDUCATION AND OUTREACH SERVICES	500	749	2591
SOLAR ASSISTANCE (SOLAR HEAT FOR LOW INCOME FAMILIES)	14 families	10 (48 people)	24 Families
SOLAR CONTRACTING	1	4	16

- Successfully installed 10 solar thermal systems on lower-income households
- Coordinated or participated in 12 educational functions regarding renewable energy
- **Saved tons** of CO2 emissions and tons of other greenhouse gases (methane, nitrous oxide, hydroflourocarbons, perflourocarbons and sulfur hexaflouride released by burning fossil fuels).
- Each solar forced air system provides to the average home approximately 30-50 million BTUs--British Thermal Units of heat (and saves the environment the pollutants used to generate that heat)
- Involved 16 local, "at-risk" youth in meaningful service projects
- Collaborated with 27 public and private agencies to accomplish our mission

RURAL RENEWABLE ENERGY ALLIANCE
RURAL RENEWABLE ENERGY ALLIANCE PROGRAM

MEASURABLE OUTCOMES

SOLAR ASSISTANCE (SOLAR HEAT FOR LOW INCOME FAMILIES) Solar hot water & Solar forced air heating systems	48 Participants	
	Goal	Result
	14 Families will gain solar assistance and lessen dependence on energy assistance funds	10 families (48 people) achieved this goal
	<ul style="list-style-type: none"> 10 families in north and north central Minnesota were provided a clean source of heat for the autumn and winter of 2006/2007 and beyond 	

MEASURABLE OUTCOMES

Consultation Services EDUCATION AND OUTREACH SERVICES	749 People participated in education & outreach programs	
	Goal	Result
	500 people participating in consultative or seminars will gain knowledge and awareness of renewable energy enhancing their ability to be self-reliant in terms of energy.	749 people achieved this goal
	<ul style="list-style-type: none"> Education and outreach numbers reported from energy fairs, formal conferences, formal and informal presentations and in-services. 	
	Goal	Result
	75% of people will gain greater renewable energy awareness	100% (749) of 749 people achieved this goal
	<ul style="list-style-type: none"> Results obtained from participation feedback forms at conferences and in-service meetings 	

SOLAR CONTRACTING	Solar contracting– 4 Participants	
	Goal	Result
	1 fee-for-service solar contracting installation will be completed this year.	400% (4) achieved this goal
	<ul style="list-style-type: none"> Contracted for 3 solar electric and 1 water heat solar system installed in the Duluth, Two Harbors, and Brainerd areas (proceeds invested into the solar assistance program for low income house holds) 	

Outreach & Education

RREAL views local youth as community assets. RREAL provides hands-on training, experience and internship opportunities in renewable energy design and installation to “at-risk” youth. With the 2006 staff addition of Research and Outreach coordinator Sarah Hayden, RREAL participated in in-depth planning for the planned ‘07 and ‘08 expansion of the Outreach and Education program. RREAL’s Outreach and Education Program is organized as follows.

RREAL’s Outreach And Education Program

Volunteerism
Individual Volunteers
Community Service requirements

Youth Training
Structured course offering on Renewable Energy and Solar Installation (for youth to young adult -summer ‘08)
Student apprenticeship positions for course graduates

Community and Peer Education
Course, Workshop, and Seminar leading
Exhibiting and/ or Hosting Informational Events
Preparing and distributing informational pamphlets, research and articles
Creating and maintaining a website that is a national hub for information on Solar Heating

RURAL RENEWABLE ENERGY ALLIANCE *RESEARCH & DEVELOPMENT*

RREAL is currently in the process of researching and developing our own thermal collector specifically geared for low-cost, widespread, easy installation for our Solar Assistance program. We have the help of an experienced engineer, Graham Wright, a VISTA VOLUNTEER with a Ph.D. in engineering, and we will submit our design to undergo the battery of tests required for SRCC certification. Manufacturing is set to begin in fall of 2007 and will reduce our per-family cost, enabling us to empower more families. Additionally, RREAL will offer this collector to the public for purchase in an effort to generate revenue and create a measure of financial self-sustainability within our organization.



Research and Development Testing for our Solar Collector
at the RREAL HQ located on Hunt Utilities Group Campus, Pine River, Minnesota

Currently, we are conducting a study on the financial costs and social benefits of using solar heat for public energy-assistance programs. We are determining the exact extent to which our program could meet the state's growing energy assistance needs and move the state toward our newly adopted renewable energy standard of 25% by 2025.

Additionally, RREAL's research team conducted a thorough study for the Happy Dancing Turtle Foundation on the energy options available to the Pine River Backus School District. This study included a thorough audit of the school district's energy infrastructure and utility bills, as well as recommendations for how the district could best employ renewable energy and energy saving habits and technology.

RURAL RENEWABLE ENERGY ALLIANCE
RURAL RENEWABLE ENERGY ALLIANCE PROGRAM

HIGHLIGHTS

- 2 full-time staff and 5 part time staff in 2006
- 25 individuals donated their time, energy and skills to RREAL's mission in 2006 and volunteered over 500 hours to installing renewable energy systems in Northern and North Central Minnesota.
- Winona's Earth Day Celebration, April 22, 2006, Living Lightly: Solar and Local, Solar Thermal and Solar Electric Systems: Letting the Sun Work for You
- Eco Squared Fair July 27th –July 30th Cass County Fairgrounds, Pine River, MN, Keynote and Panel Discussion-RREAL Jason Edens, Green Range Energy-Ryan Hunt, Minnesota Power-Dean Talbot, Winkelman's Environmentally Responsible Construction-David Winkelman
- Workshop "Introduction to Residential Solar." Eco Squared Fair July 27th –July 30th Cass County Fairgrounds, Pine River, MN
- The Central CERT projects: Green Range Renewable Energy, in partnership with the Rural Renewable Energy Alliance (RREAL), requests funding to refurbish and install 17 solar Trough Collectors at the biodiesel "microbrewery" in Ironton, Minnesota
- Central CERT project: Rural Renewable Energy Alliance (RREAL) requests funding to conduct a cost/benefit analysis of using solar heating systems in low-income households.
- Central CERT project: Morrison County Agricultural Society proposes to light the "Welcome" sign at the Morrison County Fairgrounds using solar power.
- Intern/Internship: Holly Lubowicki of Flint, Michigan affiliated with the Valley School in Flint, Michigan interned this year installing Solar Heating Systems.
- Began designing, developing and testing nine solar collector prototypes.
- Moved into the HUG campus. Hunt Utilities Group, LLC- "A Catalyst for a More Comfortable Earth."
- Continued distribution information brief published in March 2004 of "Case Study of Hot Water Heaters in Central Minnesota."
- Attended the Solar Service Dealer Training Program August 24 & 25, 2006. Training provided by Solar Service Incorporated in Niles, Illinois.
- Provided "Solar Workshop" and exhibited at the Renewable Energy Fair in Grand Rapids, Minnesota on September 30, 2006. Sponsored by Itasca County Progressive DFL Caucus, Grand Rapids PUC & Grand Rapids Chapter Izaak Walton League.
- Presented "Solar Workshop" and exhibited at the Sustainable Living Fair in Pine River, Minnesota in July, 2006. Sponsored by the Cass County Fair, & Happy Dancing Turtle Foundation.

- Provided internship experience through the MAPL program with the Center for Advocacy and Political Leadership, University of Minnesota, Duluth.
- Provided 600 hours of “externship” experience through MCAD, the Minneapolis College of Art and Design.
- Presented at the Phillips Community Energy Cooperative Annual Meeting, October 12, 2006.
- Presented at the Ottertail-Wadena Community Action Council, Inc. Northern Cluster Weatherization Training, March 10, 2006
- Presented at the Energy Design Conference & Expo at the Duluth Entertainment and Convention Center, February 7th 2006. Workshop titled, “Introduction to Residential Solar Power—This session offers an overview of the various residential solar power applications suitable for our climate. Topics included: conservation; passive solar home design; grid-interactive solar electrical systems; stand alone battery-based solar electric systems; solar domestic water heating systems; and solar space heating systems.
- Featured presentation at the Brainerd Lakes Area Audubon Society, March 23, 2006 at the Northland Arboretum. “Renewable Energy and the Environment: Why going solar makes cents.”
- Presented at the Energy Forum in Bagley, Minnesota. Workshop-“Solar Hot Water Heating.” June 8, 2006.
- Received a commendation from the Minnesota House of Representative in recognition of presentation at the Bagley Energy Forum June 8, 2006 from Representative Brita Sailer.
- 10 Households (48 family members) were fitted with solar forced air heating systems.
- 12 Renewable Energy presentations highlighting RREAL’s program at various sites were conducted in 2006. 749 people attended one or more of the presentation/workshops.
- Program offered in nine counties surrounding Brainerd, Bemidji and Duluth.
- Continued involvement with members of the Board, meeting regularly to collaborate and share information related to growth of the Program, with 89% of the Board attending all meetings.
- Minorities served included 3 families (11 people members of their houses-hold). Primary minorities served: Native Americans on the White Earth and Leech Lake Reservations.
- Volunteer numbers increased including 20 new volunteers.
- Continued use of a solar curriculum was refined and extensively used in presentations. Comments regarding the classroom and general use of the curriculum continue to be extraordinarily positive.
- Collaborated for the 2nd Youth Leadership Workshop day. Dreams to Reality, October 31.
- Partnership with Innovative Power Systems, Southwest Wind Power, Conservation Technology, Minnesota Power Solar Electric Program Manager: Dean Talbott.

PRESENTATION TESTIMONIALS

Brita Sailer
State Representative
District 2B
Beltrami, Clearwater, Hubbard
Pennington and Polk Counties

June 13, 2006

Dear Jay:

Thank you for taking time out of your busy schedule to participate in the Energy Forum I sponsored at the Bagley High School on June 8th. The enthusiasm and genuine concern evidenced by the attendees and presenters was heartening to see.

The sharing of ideas and viewpoints was especially enlightening, and you can be assured that I listened carefully and will take the ideas that were expressed back to St. Paul. I am continually encouraged by the increasing awareness of on the part of society in general to our energy problems. I feel that because of people like you, we as a state will move forward on renewable energy issues.

Next year in the legislature, I will be sponsoring legislation to set a Renewable Energy Standard for Minnesota. This standard will encourage business and local governments to get more engaged in promotion and acquisition of renewable energy. It will provide assurance of the state's commitment to renewables, which in turn will encourage financial and resource commitment on their part. You and the others, who gave so generously of you time on June 8th and for the past many years, will have had a huge hand in this endeavor. I thank you for providing the inspiration to me and to other lawmakers as we partner with you and your organization.

Please always feel free to contact me whenever I can be of assistance. Again thank you for caring about our community and country and for being an active participant in our future.

Sincerely,

Brita Sailer
State Representative

Post Script: Jay- You are always and inspiration! I know that attendees really paid close attention to your remarks, as well they should. Congratulations on your grant assistance award from PCA. You are the future. THANK YOU!

PRESENTATION TESTIMONIALS

2006

November 11,

Jason,

Thank you so much for coming to Saint John's University and telling the College of Saint Benedicts and Saint John's University about RREAL. What you said was incredibly significant to those in attendance. People are still coming up to me and telling me how much they enjoyed your speech and how great they think your organization is. Personally, I was extremely impressed with how your organization works to improve both the environmental issue of energy use and the social component of making alternative energy possible to all income levels. Additionally, working with the youth from the community is another wonderful component to your organization.

I know I told you this after you spoke, but perhaps the significance was lost in my giddiness. Most of the time speakers who come to campus to speak about environmental issues such as climate change and energy use are older people whose speech is nothing more than rattling off all the environmental problems our generation will face in the future and then they conclude their speech without solution or optimism. You, on the other hand, explained the challenges we will face and then demonstrated how you work to counter them. You did not preach that this was the ultimate solution to all of our problems. Instead, it was humble and realistic; you showed us that we can do this too and that we can make a difference-helping us to have hope and optimism that future environmental challenges can be addressed and overcome. For that we, the Campus Greens, thank you so much. Additionally, thank you for sharing your opinions and knowledge about alternative energy with us. My classmates who attend you speech have used what you said in several of our class discussions. You made a positive impact in our community, you added to our discussions and to our knowledge.

A million thanks,

Danielle Butenhoff, and the rest of the Campus Greens

CONCLUSIONS AND PLANS FOR THE FUTURE

RREAL envisions continuing and improving a great program so more people can successfully move from fossil fuel and continued taxpayer funded program dependence to self- and sun-reliance.

Future Plans:

- Research, Develop and test RREAL's own Solar Collectors
- Continue trainings for Board of Directors, staff, organization and grant writing
- Realize an annual budget approaching a quarter million dollars
- Stronger commitment from volunteers and board to provide better logistic support for marketing, sales, advertising, educational services and out-reach programs
- Easier methods of scheduling education and outreach services, gathering information, and recording outcomes and numbers of people served
- A more efficient and effective means of collaborating with Community Assistance Programs to identify households that can benefit from this program
- Stronger partnerships with existing resources such as Minnesota Power, Allete, and local energy cooperatives to increase participation in services and seminars in areas other than current areas served
- Increased funding from current donors and expand funding base to include foundation grants, membership dues, individual donations, planned giving, government contracts, government grants, corporations, events, self generated income, sales, and fee for service installations
- Ongoing offerings of seminars to people receiving indirect services from Community Assistance Programs, which is a way to target and reach people with energy assistance needs
- Conduct training for Community Assistance Programs on the use of RREAL's program
- Continue and refurbish thermal collectors
- Update the website
- Conduct more presentations
- Improve bookkeeping and grant writing
- Continue to network with Minnesota State Legislature and Community Assistance Program Directors

ADDENDA

- I. Demographics
- II. Specific Outcomes
- III. Staff Qualifications
- IV. 2006 Financial Reports

ADDENDUM I

DEMOGRAPHICS/PARTICIPATION

The Rural Renewable Energy Alliance Program provides services to people throughout central and northern Minnesota. The Rural Renewable Energy Alliance Program is currently offered in nine counties.

RREAL Client Demographics 2006

749 Participants

Male	Female
50%	50%

Middle Eastern	African Amer.	Asian Amer.	European Amer.	Hispanic Amer.	Native Amer.	Multi-Racial
Less than 1%	Less than 1%	Less than 1%	85%	Less than 1%	10%	Less than 1%

Employed	
Yes	94%
No	3%
Unknown	3%

Low Income	
Yes	100%
No	0
Unknown	0

Geographic Area	
Northern	30%
North/Central	70%
Southern	0
Urban	0

CHARACTERISTICS OF PARTICIPANTS IN SOLAR ASSISTANCE

- Participants in the solar assistance program are identified as living at or below 175% of the poverty level.
- Over the past 6 years consistent findings are that, the majority (83%) of the people RREAL works with in this program are living below 125% of the poverty level as reported by CAPS.
- The primary people receiving service are economically disadvantaged (100%).

Without intervention, people of this composite profile are significantly at risk for continued dependence on taxpayer supported energy assistance stipends or failing to access available support services in order to participate in this program.

ADDENDUM II

Supporting Documentation

Specific Indicators of Outcomes Reported

Volunteer and paid staff case-notes, self-reports and other professional's feedback measure outcomes. The "Count" represents the number of people who reported or were reported on for the specific indicator.

CONSULTATION, EDUCATION AND OUTREACH

Count	
12	Coordinate and participate in educational seminars
1	Service projects for at risk youth/ Youth Training program
4	Energy fairs
70	Refurbish used solar panels
12	Presentations/in-services
15	Consultations

SOLAR CONTRACTING

Count	
3	Solar electricity PV installations
1	Solar hot water heating
N/A	Wind system sales
N/A	Hot water floor based heating

SOLAR ASSISTANCE (SOLAR HEAT FOR LOW-INCOME FAMILIES)

Count	
10	Install solar thermal systems on low-income households.

ADDENDUM III

RREAL STAFF CREDENTIALS

Jason Edens, Director holds a Bachelor of Science degree in Education from the University of Georgia and is a Master of Science degree candidate in Environmental Studies. He has ten years of experience working in public education with at-risk youth and six years of experience in the field of renewable energy. He is working to become a certified Photo Voltaic Installer and will qualify for the Solar Thermal Installer Certification from NABCEP (North American Board of Certified Energy Practitioners) in 2007.

STAFF

JASON EDENS
SARAH HAYDEN
BJ ALLEN
JESSE ROYER
RYAN MATTHEWS

Interns

ERIK LINDGREN (MINNEAPOLIS COLLEGE OF ART AND DESIGN)
JANELLE STAUFF (UNIVERSITY OF MINNESOTA DULUTH MASTERS—ADVOCACY
AND POLITICAL LEADERSHIP)
HOLLY LUBOWICKI (MICHIGAN)
DAVE THOMAS (NORTHLAND COLLEGE)
RYAN MATTHEWS (HAPPY DANCING TURTLE FOUNDATION)
JESSE (HAPPY DANCING TURTLE FOUNDATION)
PHYLLIS (HAPPY DANCING TURTLE FOUNDATION)

Volunteers

Over 25 individuals volunteered their time, energy and services to RREAL's mission in 2006

BJ ALLEN
STEVE BENSON
TIM OLHOFF
WHITE EARTH LAND RECOVERY STAFF
HUG STAFF MEMBERS

Vista Volunteer

GRAHAM WRIGHT (Ph.D. ELECTRICAL ENGINEERING)

BOARD MEMBERS

SARAH HAYDEN
TIM OLLHOFF
CHARLES KRYSEL
JASON EDENS
TOM ANDERSON
WENDELL KING
HELEN LAUEN

NEWLY ELECTED FOR 2007

STEVE BENSON
BEN BUTCHER



ADDENDUM IV

2006 Budget

Revenue

601-Contributions & Grants	46500.00
610-Gross Sales of Inventory	10000.00
611-Other Revenue	10000.00
622-Program Service Revenue	10690.00
Total 600-Revenue	77190.00

610b-Cost of Goods Sold **7500.00**

Gross Income **69690.00**

Expense

700-Program Services	
725-Payroll Director (45%)	5400.00
726-Payroll Other	6000.00
729-Payroll Taxes	1370.00
733-Supplies	18000.00
737-Equipment Maint.	1000.00
737b-Equipment rental	
739-Travel	2000.00
740-Conferences, Meetings, etc.	1000.00
743b-Other Independent Contractor	6000.00
Subtotal 700-Program Services	40770.00

(18 systems @ 1000 e.

800-Management & General	
825-Payroll Director (30%)	3600.00
826-Payroll Other	3000.00
829-Payroll Taxes	800.00
832-Legal Fees	500.00
833-Supplies	1000.00
834-Telephone	600.00
835-Postage & Shipping	250.00
837-Equipment Maint	250.00
839-Travel (Auto)	2000.00
839a-Travel Auto Insurance	700.00
840-Conferences, etc.	400.00
841-Interest	100.00
843-Other Independent Contractor	500.00
843a-Other Workers Comp	2000.00
843b-Other General Liability	800.00
843c-Dining	200.00
Subtotal 800-Management & Gen	16700.00

900-Fundraising	
925-Payroll Director (25%)	3000.00
925-Payroll Other	3000.00
929-Payroll Taxes	720.00
930-Professional Fund. Fees	500.00
933-Supplies	500.00
935-Postage	500.00
937-Equipment Rental & Maint	
938-Printing & Publications	2000.00
939-Travel	1000.00
940-Conferences, Meetings, etc.	1000.00
Subtotal 900-Fundraising	12220.00

Total Expense **69690.00**

Net Income **0.00**

Expense

700-Program Services		
725-Payroll Director (45%)	5400.00	Updated 2/26/07
726-Payroll Other	25499.50	
729-Payroll Taxes	2213.71	
733-Supplies	755.53	* COGS Solar Assistance included in
733-Supplies R & D	2111.72	2005 "733 Supplies" category
735-Postage & Shipping	405.64	
737-Equipment rental & Maint.	349.58	
738-Printing & Pubs.	293.02	
739-Travel	2177.64	
740-Conferences, Meetings, etc.	798.43	
743 - Other Expenses	141.50	Affidavit & Inspection fees; garbage
743-Other VISTA	1720.00	
743a-Other Expenses - Dining	344.61	
743b-Other Independent Contractor	4790.20	
Subtotal 700-Program Services	47001.08	
800-Management & General		
825-Payroll Director (30%)	3600.00	
826-Payroll Other	3203.75	
829-Payroll Taxes	530.62	
829-Payroll Taxes (MN UI)	1001.00	
832-Legal Fees		
833-Supplies	1161.61	
834-Telephone	848.11	
835-Postage & Shipping	235.49	
837-Equipment Rental & Maint	188.84	
838-Printing & Pubs	197.02	
839-Travel, Auto Insurance	3162.42	
840-Conferences, etc.	389.31	
841-Interest	113.77	
843-Other	102.50	Use tax '05; Articles change w /SOS
843a-Other Workers Comp	3052.00	
843b-Other General Liability	418.38	
Subtotal 800-Management & Gen	18204.82	
900-Fundraising		
925-Payroll Director (25%)	3000.00	
926-Payroll Other	3203.75	
929-Payroll Taxes	458.80	
930-Professional Fund. Fees		
933-Supplies	676.93	
935-Postage	29.64	
937-Equipment Rental & Maint		
938-Printing & Publications	120.00	
939-Travel		
943-Other	250.00	KAXE ad
Subtotal 900-Fundraising	7739.12	
Total Expense	72945.02	
Expense plus depreciation	74645.68	
Net Income	7840.57	
Net Income minus depreciation	6139.91	